# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

# Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 17, 2020

# BRT APARTMENTS CORP.

(Exact name of Registrant as specified in charter)

Maryland	001-07172	13-2755856
(State or other jurisdiction of incorporation	n) (Commission file No.)	(IRS Employer I.D. No.)
·	Suite 303, Great Neck, New	
(Address of principal	executive offices)	(Zip code)
Registrant's telephone number, including an	rea code 516-466-3100	
Check the appropriate box below if the lobligation of the registrant under any of the following		, ,
☐ Written communications pursuant t	o Rule 425 under the Securi	ties Act (17 CFR 230.425)
☐ Soliciting material pursuant to Rule	e 14a-12 under the Exchange	e Act (17 CFR 240.14a-12)
☐ Pre-commencement communication 240.14d-2(b))	ns pursuant to Rule 14d-2(b)	) under the Exchange Act (17 CFR
☐ Pre-commencement communication 240.13e-4(c)	ns pursuant to Rule 13e-4(c)	under the Exchange Act (17 CFR
Securities registered pursuant to Section 12(b) of	of the Act:	
<u>Title of each class</u> <u>Trading Syr</u>	<u>Name of e</u>	each exchange on which registered
Common Stock BRT		NYSE
Indicate by check mark whether the regisecurities Act of 1933 (§230.405) of this chapte (§240.12b-2 of this chapter).  □ Emerging growth company	2 2 2	1 2
If an emerging growth company, indicate transition period for complying with any new of Section 13(a) of the Exchange Act. □		

# Item 2.02 and Item 7.01. Results of Operations and Financial Condition; Regulation FD Disclosure.

On June 17, 2020, we issued a press release announcing our results of operations for the three months ended March 31, 2020. The press release refers to certain supplemental financial information available on our website. The press release and the supplemental financial information are furnished as Exhibit 99.1 and Exhibit 99.2, respectively, to this Current Report on Form 8-K. The information in this Item 2.02 and 7.01, including the information included in Exhibits 99.1 and 99.2, shall not be deemed to be "filed" for purposes of the Securities Exchange Act of 1934, as amended, which we refer to as the Exchange Act, and shall not be incorporated by reference into any registration statement or other document filed under the Exchange Act or the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

The following exhibits relating to Items 2.02 and 7.01 of this Current Report on Form 8-K are intended to be furnished to, not filed with, the SEC.

Exhibit No.	Description
<u>99.1</u>	Press release dated June 17, 2020
<u>99.2</u>	Supplemental Financial Information dated June 17, 2020
101	Cover Page Interactive Data File - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
104	Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BRT APARTMENTS CORP.

June 17, 2020 /s/ George Zweier

George Zweier, Vice President and Chief Financial Officer



# BRT APARTMENTS CORP. REPORTS FIRST QUARTER RESULTS FOR 2020

- Collects 98% of April and May 2020 Billed Amounts and 95% of June 2020 Billed Amounts -

**Great Neck, New York** – June 17, 2020 – BRT APARTMENTS CORP. (NYSE:BRT), a growing multifamily real estate investment trust with properties located primarily in the Southeast United States and Texas today announced operating results for the quarter ended March 31, 2020.

Jeffrey A. Gould, President and Chief Executive Officer stated: "BRT is in a position of strength as we continue to successfully execute in the face of the COVID-19 pandemic. We recognize that both the pandemic and its economic impact are a fluid situation and we continue to focus on fiscal preparedness and asset and property management that has served us well during these challenging times. We remain committed to creating long term stockholder value and wish to remain well positioned as we navigate this unprecedented time."

#### **Financial Results:**

Net loss attributable to common stockholders was \$4.8 million, or \$0.29 per diluted share, for the first quarter of 2020, compared to net loss of \$4.2 million, or \$0.27 per diluted share, for the three months ended March 31, 2019. The change is due primarily to the \$523,000 increase in professional fees associated with the Company's restatement of certain prior period financial statements.

Funds from Operations[1], or FFO, was \$3.3 million, or \$0.19 per diluted share, for the quarter ended March 31, 2020, compared to \$3.1 million, or \$0.19 per diluted share, in the corresponding quarter in 2019.

AFFO in the 2020 quarter was \$4.0 million, or \$0.23 per diluted share, compared to \$3.7 million, or \$0.23 per diluted share, in the 2019 quarter.

Diluted per share net income, FFO and AFFO were negatively impacted during the quarter ended March 31, 2020 by the \$0.03 per diluted share increase in professional fees related to the restatement and the approximate 1.0 million increase in the weighted average number of shares of common stock outstanding from January 1, 2019 through March 31, 2020 (including the effect of 694,298 shares issued during the three months ended March 31, 2020), due primarily to stock issuances pursuant to the Company's at-the-market equity offering program.

# **Operating Results:**

As of June 15, 2020, BRT owns or has interests in 39 multi-family properties with 11,042 units, located across 11 states, including two properties in lease-up. Eight properties are wholly-owned and the balance are owned through unconsolidated joint ventures in which BRT owns a substantial equity interest.

During the current quarter, average total occupancy at stabilized properties was approximately 93.3%, compared to approximately 91.1% during the corresponding quarter in 2019. Average rental rate per occupied unit at stabilized properties during the current quarter was approximately \$1,013 per month compared to approximately \$956 per month during the corresponding 2019 quarter. Stabilized properties include all our consolidated and unconsolidated properties, other than those in lease-up.

Rental revenue for the current three months decreased 2.9% to \$6.7 million from \$6.9 million for the quarter ended March 31, 2019, due primarily to property sales.

Total expenses for the quarter ended March 31, 2020 were \$9.8 million compared to \$9.2 million for the quarter ended March 31, 2019, due primarily to professional fees and expenses related to the restatement of BRT's financial statements.

Our share of the loss of unconsolidated joint ventures for the current quarter was \$1.8 million compared to \$2.1 million in the corresponding quarter of 2019.

#### **Portfolio Activities**

During the current quarter, BRT acquired, through an unconsolidated joint venture in which it has an 80% equity interest, a 264-unit multi-family property located in a suburb of Charlotte, North Carolina for a purchase price of \$38 million, including \$23.2 million of mortgage debt assumed in connection with acquisition. BRT continues to be engaged with property owners for potential acquisitions but remains cautious with respect to additional capital deployment due to the economic uncertainties related to the pandemic.

## **Subsequent Events:**

As a consequence of the COVID-19 pandemic, the Company anticipated that it would receive requests from its residents for rent relief. Through June 15, 2020, BRT collected 98% of the amounts billed for each of April and May and 95% of the amounts billed for June 2020.

#### **Balance Sheet:**

At March 31, 2020, BRT had \$18.7 million of cash and cash equivalents, total assets of \$395 million, total debt of \$169.6 million, and total stockholders' equity of \$202.9 million.

At March 31, 2020, BRT's unconsolidated subsidiaries had cash and cash equivalents of \$12.7 million, total assets of \$1.1 billion and total debt of \$826.6 million

At June 1, 2020, after giving effect to \$5 million borrowed in May 2020 from its credit facility, BRT's available liquidity was approximately \$33.4 million, comprising \$18.5 million of cash and cash equivalents, \$9.9 million of restricted cash, and, subject to attainment of requisite borrowing base levels and satisfaction of other conditions, up to \$5 million available under its credit facility.

BRT's mortgage debt of \$965.8 million (including \$832.5 million of mortgage debt of its unconsolidated subsidiaries) has a weighted average interest rate of 4.07% and a weighted average remaining term to maturity of 7.5 years. Approximately 91% of the mortgage debt bears interest at a fixed rate. The balance of such debt represents variable rate construction financing; BRT anticipates refinancing, with fixed rate mortgage debt, such debt when lease-up at the related properties is complete.

## **Supplemental Financial Information:**

In an effort to enhance its financial disclosures to investors, BRT has posted a supplemental financial information report which can be accessed on the Company's website at www.brtapartments.com under the caption "Investor Relations - Financial Statements and SEC Filings."

#### **Non-GAAP Financial Measures:**

BRT discloses FFO and AFFO because it believes that such metrics are widely recognized and appropriate measure of the performance of an equity REIT.

BRT computes FFO in accordance with the "White Paper on Funds from Operations" issued by the National Association of Real Estate Investment Trusts ("NAREIT") and NAREIT's related guidance. FFO is defined in the White Paper as net income (loss) (computed in accordance with generally accepting accounting principles), excluding gains (or losses) from sales of property, plus depreciation and amortization, plus impairment write-downs of depreciable real estate and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures are calculated to reflect funds from operations on the same basis. In computing FFO, BRT does not add back to net income the amortization of costs in connection with its financing activities or depreciation of non-real estate assets. BRT computes AFFO by adjusting FFO for loss on extinguishment of debt; straight-line rent accruals; restricted stock and restricted stock unit expense and deferred mortgage costs (including its share of its unconsolidated joint ventures); and gain on insurance recovery. Since the NAREIT White Paper only provides guidelines for computing FFO, the computation of AFFO may vary from one REIT to another.

BRT believes that FFO and AFFO are useful and standard supplemental measures of the operating performance for equity REITs and are used frequently by securities analysts, investors and other interested parties in evaluating equity REITs, many of which present FFO and AFFO when reporting their operating results. FFO and AFFO are intended to exclude GAAP historical cost depreciation and amortization of real estate assets, which assures that the value of real estate assets diminish predictability over time. In fact, real estate values have historically risen and fallen with market conditions. As a result, BRT believes that FFO and AFFO provide a performance measure that when compared year-over-year, should reflect the impact to operations from trends in occupancy rates, rental rates, operating costs, interest costs and other matters without the inclusion of depreciation and amortization, providing a perspective that may not be necessarily apparent from net income. BRT also considers FFO and AFFO to be useful in evaluating potential property acquisitions.

FFO and AFFO do not represent net income or cash flows from operations as defined by GAAP. FFO and AFFO should not be considered to be an alternative to net income as a reliable measure of our operating performance; nor should FFO and AFFO be considered an alternative to cash flows from operating, investing or financing activities (as defined by GAAP) as measures of liquidity.

#### **Forward Looking Information:**

Certain information contained herein is forward looking within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding the apparent improvement in the economic environment and BRT's ability to originate additional loans. BRT intends such forward looking statements to be covered by the safe harbor provisions for forward looking statements contained in the Private Securities Litigation Reform Act of 1995 and includes this statement for purposes of complying with these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words "may," "will," "believe," "expect," "intend," "anticipate," "estimate," "project," "apparent," "experiencing" or similar expressions or variations thereof. Forward looking statements, including statements with respect to BRT's multi-family property acquisition and ownership activities, involve known and unknown risks, uncertainties and other factors, which, in some cases, are beyond BRT's control and could materially affect actual results, performance or achievements. Other factors that could cause BRT's actual results, performance or achievements to differ materially from its expectations include: the recent restatement of its financial statements, accounting, accounting policies and internal control over financial reporting; the preparation of, and the audit or review, as applicable, of restated filings; the discovery of adjustments, in addition to those previously reported, to its previously issued financial statements; and the impact of the COVID-19 pandemic on its operations, liquidity and capital resources. Investors are cautioned not to place undue reliance on any forward-looking statements and to carefully review the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial

Condition and Results of Operations" in our Annual Report on Form 10-K for the year ended December 31, 2019 filed on May 15, 2020 and in the Quarterly Reports on Form 10-Q and Current Reports on Form 8-K filed thereafter.

#### **Additional Information:**

BRT is a real estate investment trust that owns, operates and develops multi-family properties. Interested parties are urged to review the Form 10-Q to be filed with the Securities and Exchange Commission for the quarter ended March 31, 2020 and the supplemental disclosures regarding the quarter on the investor relations section of the Company's website at: http://brtapartments.com/investor\_relations for further details. The Form 10-Q can also be linked through the "Investor Relations" section of BRT's website. For additional information on BRT's operations, activities and properties, please visit its website at <a href="https://www.brtapartments.com">www.brtapartments.com</a>.

Contact: Investor Relations - (516) 466-3100

BRT APARTMENTS CORP. 60 Cutter Mill Road Suite 303 Great Neck, New York 11021 Telephone (516) 466-3100 Telecopier (516) 466-3132 www.BRTapartments.com

# BRT APARTMENTS CORP. AND SUBSIDIARIES CONDENSED BALANCE SHEETS (Dollars in thousands)

	March 31, 2020 (unaudited)		ecember 31, 2019 (audited)
ASSETS			
Real estate properties, net of accumulated depreciation	\$ 168,451	\$	169,689
Investments in unconsolidated joint ventures	185,946		177,071
Real estate loan	4,000		4,150
Cash and cash equivalents	18,707		22,699
Restricted cash	10,243		9,719
Other assets	7,613		7,282
Total assets	\$ 394,960	\$	390,610
LIABILITIES AND EQUITY			
Mortgages payable, net of deferred costs	\$ 132,524	\$	133,215
Junior subordinated notes, net of deferred costs	37,068		37,063
Accounts payable and accrued liabilities	22,642		20,772
Total Liabilities	192,234		191,050
Total BRT Apartments Corp. stockholders' equity	202,879		199,653
Non-controlling interests	(153)		(93)
Total Equity	 202,726		199,560
Total Liabilities and Equity	\$ 394,960	\$	390,610

# BRT APARTMENTS CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(Dollars in thousands, except per share data)

		Three Months Ended March 31,			
		2020		2019	
Revenues:					
Rental and other revenues from real estate properties	\$	6,745	\$	6,886	
Other income		179		244	
Total revenues		6,924		7,130	
Expenses:					
Real estate operating expenses		3,058		3,176	
Interest expense		1,860		1,946	
General and administrative		3,367		2,544	
Depreciation		1,561		1,547	
Total expenses		9,846		9,213	
Total revenue less total expenses		(2,922)		(2,083)	
Equity in loss of unconsolidated joint ventures		(1,815)		(2,068)	
(Loss) from continuing operations		(4,737)		(4,151)	
Income tax provision		62		62	
Net (loss) income from continuing operations, net of taxes		(4,799)		(4,213)	
Net loss attributable to non-controlling interests		(32)		(34)	
Net (loss) attributable to common stockholders	\$	(4,831)	\$	(4,247)	
		<u> </u>		, i	
Per share amounts attributable to common stockholders:					
Basic	\$	(0.29)	\$	(0.27)	
Diluted	\$	(0.29)	\$	(0.27)	
Funds from operations - Note 1	\$	3,298	\$	3,062	
	Φ.	0.10	Φ.	0.10	
Funds from operations per common share - diluted - Note 2	\$	0.19	<u>\$</u>	0.19	
Adjusted funds from operations - Note 1	\$	3,968	\$	3,718	
Adjusted funds from operations per common share - diluted -Note 2	\$	0.23	\$	0.23	
Weighted average number of shares of common stock outstanding:		16.022.255		15.006.406	
Basic		16,932,252	_	15,886,493	
Diluted		16,932,252		15,886,493	

# BRT APARTMENTS CORP. AND SUBSIDIARIES FUNDS FROM OPERATIONS

(Dollars in thousands, except per share data)

	Three Months Ended March 31.				
		2020		2019	
Note 1:					
Funds from operations is summarized in the following table:					
GAAP Net loss attributable to common stockholders	\$	(4,831)	\$	(4,247	
Add: depreciation of properties		1,561		1,547	
Add: our share of depreciation in unconsolidated joint ventures		6,572		5,785	
Adjustments for non-controlling interests		(4)		(23	
NAREIT Funds from operations attributable to common stockholders		3,298		3,062	
Adjustments for: straight-line rent accruals		(10)		(10	
Add: amortization of restricted stock and restricted stock units		438		365	
Add: amortization of deferred mortgage costs		80		73	
Add: our share of deferred mortgage costs from unconsolidated joint venture properties		160		227	
Adjustments for non-controlling interests		2	\$	1	
Adjusted funds from operations attributable to common stockholders	\$	3,968	\$	3,718	
Note 2:					
GAAP Net loss attributable to common stockholders	\$	(0.29)	\$	(0.27	
Add: depreciation of properties		0.09		0.10	
Add: our share of depreciation in unconsolidated joint ventures		0.39		0.36	
Adjustment for non-controlling interests				_	
NAREIT Funds from operations per diluted common share		0.19		0.19	
Adjustments for: straight line rent accruals		<u> </u>		_	
Add: amortization of restricted stock and restricted stock units		0.03		0.02	
Add: amortization of deferred mortgage costs		_		_	
Add: our share of deferred mortgage costs from unconsolidated joint venture properties		0.01		0.02	
Adjustments for non-controlling interests				_	
Adjusted funds from operations per diluted common share	\$	0.23	\$	0.23	



# SUPPLEMENTAL FINANCIAL INFORMATION FOR Q1 2020

June 17, 2020

BRT APARTMENTS CORP.
60 Cutter Mill Rd., Great Neck, NY 11021



#### FORWARD LOOKING STATEMENTS

The information set forth herein contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provision for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and include this statement for purposes of complying with these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words "may", "will", "believe", "expect", "intend", "anticipate", "estimate", "project", or similar expressions or variations thereof. Forward-looking statements involve known and unknown risks, uncertainties and other factors which are, in some cases, beyond our control and which could materially affect actual results, performance or achievements. Investors are cautioned not to place undue reliance on any forward-looking statements and are urged to read the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K filed on May 15, 2020 and in reports filed with the SEC thereafter, including our Quarterly Report on Form 10-Q for the period ended March 31, 2020, that we anticipate will be filed contemporaneously with the furnishing of this document.

The Company undertakes no obligation to update or revise the information herein, whether as a result of new information, future events or circumstances, or otherwise.

Units under rehabilitation for which we have received or accrued rental income from business interruption insurance, while not physically occupied, are treated as leased (*i.e.*, occupied) at rental rates in effect at the time of the casualty.



Table of Contents	Page Number
Financial Highlights	1
Operating Results	2
Funds From Operations	3
Consolidated Balance Sheets	4
Portfolio Data by State	5
Same Store Comparison - Consolidated	6
Same Store Comparison - Unconsolidated	7
Portfolio Data Combined	8
Multi-Family Acquisitions and Dispositions	9
Value-Add Information and Capital Expenditures	10
Debt Analysis	11
Non-GAAP Financial Measures, Definitions, and Reconciliations	12-13
Portfolio Table	14
Debt Analysis  Non-GAAP Financial Measures, Definitions, and Reconciliations	12-13

	As at March 31,			
	 2020		2019	
Market capitalization (thousands)	\$ 176,054	\$	220,692	
Shares outstanding (thousands)	17,176		15,900	
Closing share price	\$ 10.25	\$	13.88	
Quarterly dividend declared per share	\$ 0.22	\$	0.20	
Multi-family properties owned	39		36	
Units	11,042 (1	)	10,311 (1)	
Average occupancy (2)	93.3 %	ó	91.1 %	
Average monthly rental revenue per occupied unit (2)	\$ 1,013	\$	956	

		Quarter ended March 31,			
Per share data	-	2020 (Unaudited)		2019 audited)	
Earnings per share (basic)	\$	(0.29)	\$	(0.27)	
Earnings per share (diluted)	\$	(0.29)	\$	(0.27)	
FFO per share of common stock (diluted) (3)		0.19		0.19	
AFFO per share of common stock (diluted) (3)	\$	0.23	\$	0.23	

<sup>(1)</sup> For 2020, includes 1,880 consolidated units and 9,162 unconsolidated units. For 2019. includes 1,688 consolidated units and 8,623 unconsolidated units. Unconsolidated for 2020 and 2019 includes 741 units in lease-up.

<sup>(2)</sup> For the period presented, average reflects stabilized properties and includes consolidated and unconsolidated assets. See definition of stabilized properties on page 13.

<sup>(3)</sup> See the reconciliation of Funds From Operations, or FFO, and Adjusted Funds From Operations, or AFFO, to net income, as calculated in accordance with GAAP, on page 3, and the definitions of such terms at page 13.

		nths Ended ch 31,
	2020	2019
Revenues:		
Rental revenue	\$ 6,745	\$ 6,886
Other income	179	244
Total revenues	6,924	7,130
Expenses:		
Real estate operating expenses	3,058	3,176
Interest expense	1,860	1,946
General and administrative (1)	3,367	2,544
Depreciation	1,561	1,547
Total expenses	9,846	9,213
Total revenues less total expenses	(2,922)	(2,083
Equity in loss of unconsolidated joint ventures	(1,815)	(2,068
Loss from continuing operations	(4,737)	(4,151
Provision for taxes	62	62
Net loss from continuing operations, net of taxes	(4,799)	(4,213
Net loss to non-controlling interests	(32)	(34
Net loss attributable to common stockholders	\$ (4,831)	\$ (4,247
Weighted average number of shares of common stock outstanding:		
Basic	16,932,252	15,886,493
Diluted	16,932,252	15,886,493
Per share amounts attributable to common stockholders:		
Basic	\$ (0.29)	\$ (0.27)
Diluted	\$ (0.29)	\$ (0.27)

<sup>(1)</sup> General and Administrative for the quarter ended 3/31/2020 includes \$523 of professional fees relating to restatement.

# **Funds from Operations**

(dollars in thousands except per share data)

	Three Months Ende March 31,			ıded
		2020		2019
GAAP Net loss attributable to common stockholders	\$	(4,831)	\$	(4,247)
Add: depreciation of properties		1,561		1,547
Add: our share of depreciation in unconsolidated joint ventures		6,572		5,785
Adjustments for non-controlling interests		(4)		(23)
NAREIT Funds from operations attributable to common stockholders		3,298		3,062
Adjustments for: straight-line rent accruals		(10)		(10)
Add: amortization of restricted stock and restricted stock units		438		365
Add: amortization of deferred mortgage costs		80		73
Add: our share of deferred mortgage costs from unconsolidated joint venture properties		160		227
Adjustments for non-controlling interests		2		1
Adjusted funds from operations attributable to common stockholders	\$	3,968	\$	3,718

	Thre	Three Months Ended Marc		
		2020	2019	
GAAP Net loss attributable to common stockholders	\$	(0.29)	\$ (0.27)	
Add: depreciation of properties		0.09	0.10	
Add: our share of depreciation in unconsolidated joint ventures		0.39	0.36	
NAREIT Funds from operations per diluted common share		0.19	0.19	
Add: amortization of restricted stock and restricted stock units		0.03	0.02	
Add: our share of deferred mortgage costs from unconsolidated joint venture properties		0.01	0.02	
Adjustments for non-controlling interests				
Adjusted funds from operations per diluted common share	\$	0.23	\$ 0.23	

(amounts in thousands, except per share amounts)

		March 31, 2020 (unaudited)						ecember 31, 2019 (audited)	
ASSETS									
Real estate properties, net	\$	168,451	\$	169,689					
Investments in unconsolidated joint ventures		185,946		177,071					
Real estate loan		4,000		4,150					
Cash and cash equivalents		18,707		22,699					
Restricted cash		10,243		9,719					
Other assets		7,613		7,282					
Total Assets	\$	394,960	\$	390,610					
LIABILITIES AND EQUITY									
Liabilities AND EQUITY Liabilities:									
	\$	132,524	¢	122 215					
Mortgages payable, net of deferred costs  Junior subordinated notes, net of deferred costs	Þ	37,068	\$	133,215 37,063					
Accounts payable and accrued liabilities		22,642							
Total Liabilities		192,234		20,772 191,050					
Total Elabilities		192,234		191,030					
Commitments and contingencies									
Equity:									
BRT Apartments Corp. stockholders' equity:									
Preferred shares \$.01 par value 2,000 shares authorized, none issued		_		_					
Common stock, \$.01 par value, 300,000 shares authorized;									
16,432 and 15,638 shares outstanding		164		156					
Additional paid-in capital		244,222		232,331					
Accumulated other comprehensive loss		(30)		(10)					
Accumulated deficit		(41,477)		(32,824)					
Total BRT Apartments Corp. stockholders' equity		202,879		199,653					
Non-controlling interests		(153)		(93)					
Total Equity		202,726		199,560					
Total Liabilities and Equity	\$	394,960	\$	390,610					

(dollars in thousands, except monthly rent amounts)

# Consolidated

	Units	Revenues	Property Operating Expenses	NOI (1)	% of NOI Contribution	Average Occupancy (2)	Average Rent per Occ. Unit (2)
Texas	464	\$1,338	\$792	\$546	15%	89.8%	\$938
Georgia	448	1,555	584	971	26%	96.2%	1,076
Florida	276	949	405	544	15%	93.2%	1,100
Ohio	264	756	348	408	11%	94.9%	926
Virginia	220	966	355	611	17%	93.5%	1,392
South Carolina	208	801	438	363	10%	92.7%	1,170
Other (3)		380	136	244	7%		
<b>Current Portfolio Totals</b>	1,880	\$6,745	\$3,058	\$3,687	100.0%	93.3%	\$1,073

# Unconsolidated (Pro-Rata Share) (1)

	Units	Revenues	Property Operating Expenses	NOI (1)	% of NOI Contribution	Average Occupancy (2)	Average Rent per Occ. Unit (2)
Texas	2,561	\$5,236	\$2,720	\$2,516	24%	91.9%	\$1,117
South Carolina	1,183	2,168	1,112	1,056	10%	89.4%	1,114
Georgia	1,097	2,340	1,135	1,205	12%	91.3%	1,107
Florida	972	2,114	1,034	1,080	10%	94.7%	1,057
Alabama	940	2,262	984	1,278	12%	96.5%	906
Mississippi	776	1,418	507	911	9%	95.5%	979
Tennessee	702	1,597	650	947	9%	97.6%	1,194
North Carolina	576	1,063	419	644	6%	94.4%	1,297
Missouri	355	1,318	590	728	7%	96.7%	1,468
Other (3)	_	(25)	21	(46)	0%	_	_
<b>Current Portfolio Totals</b>	9,162	\$19,491	\$9,172	\$10,319	100%	93.3%	\$999

<sup>(1)</sup> See the reconciliation of NOI to net income, as calculated in accordance with GAAP, on page 12 and the definition of NOI and pro-rata share on page 13.

<sup>(2)</sup> Excludes properties that were sold or not stabilized for the full period presented.

<sup>(3)</sup> Other includes properties sold during the periods presented and legacy assets.

# **Consolidated Same Store Comparisons** Quarters ended March 31, 2020 and 2019

(dollars in thousands, except monthly rent amounts)

			Revenues		<b>Property Operating Expenses</b>				NOI	
	Units	2020	2019	% Change	2020	2019	% Change	2020	2019	% Change
Georgia (1)	448	\$1,555	\$1,405	10.7 %	\$584	\$633	(7.7)%	\$971	\$772	25.8 %
Florida	276	949	939	1.1 %	405	372	8.9 %	544	567	(4.1)%
Texas (2)	272	698	683	2.2 %	468	367	27.5 %	230	316	(27.2)%
Ohio	264	756	713	6.0 %	348	304	14.5 %	408	409	(0.2)%
Virginia	220	966	942	2.5 %	355	322	10.2 %	611	620	(1.5)%
South Carolina	208	801	795	0.8 %	438	407	7.6 %	363	388	(6.4)%
Totals	1,688	\$5,725	\$5,477	4.5 %	\$2,598	\$2,405	8.0 %	\$3,127	\$3,072	1.8 %

	Weighted	Average Occu	Weighted Average Monthly Rent per Occupied Unit			
	2020	2019	% Change	2020	2019	% Change
Georgia	96.2 %	93.5 %	2.9 %	\$1,076	\$996	8.0 %
Florida	93.2 %	98.2 %	(5.1)%	1,100	1,025	7.3 %
Texas	88.9 %	90.1 %	(1.3)%	837	805	4.0 %
Ohio	94.9 %	94.7 %	0.2 %	926	877	5.6 %
Virginia	93.5 %	94.7 %	(1.3)%	1,392	1,365	2.0 %
South Carolina	92.7 %	94.3 %	(1.7)%	1,170	1,141	2.5 %
Totals	93.6 %	94.2 %	(0.6)%	\$1,072	\$1,019	5.2 %

See definition of Same Store on page 13

<sup>(2)</sup> Expenses for 2020 are represented for a stabilized quarter. For the quarter ended March 31, 2019, the expenses were unusually low due to a lag in timing of payments as a result of a change in management companies.

# **Unconsolidated Same Store Comparisons** Quarters ended March 31, 2020 and 2019 **BRT Pro-rata Share**

(dollars in thousands, except monthly rent amounts)

			Revenues		<b>Property Operating Expenses</b>		Expenses		NOI	
	Units	2020	2019	% Change	2020	2019	% Change	2020	2019	% Change
Texas	2,561	\$5,235	\$5,104	2.6 %	\$2,705	\$2,606	3.8 %	\$2,530	\$2,498	1.3 %
Georgia	1,097	2,340	2,224	5.2 %	1,135	1,045	8.6 %	1,205	1,179	2.2 %
Florida	972	2,114	1,951	8.4 %	1,034	919	12.5 %	1,080	1,032	4.7 %
South Carolina (1)	844	1,627	1,717	(5.2)%	866	865	0.1 %	761	852	(10.7)%
Mississippi	776	1,418	1,358	4.4 %	507	501	1.2 %	911	857	6.3 %
Alabama (2)	412	952	870	9.4 %	422	390	8.2 %	530	480	10.4 %
Missouri	355	1,318	1,219	8.1 %	590	579	1.9 %	728	640	13.8 %
Tennessee	300	889	853	4.2 %	298	305	(2.3)%	591	548	7.8 %
Totals	7,317	\$15,893	\$15,296	3.9 %	\$7,557	\$7,210	4.8 %	\$8,336	\$8,086	3.1 %

	Weighted A	Average Occı	ipancy	Weighted Average Monthly Rent per Occupied Unit			
	2020	2019	% Change	2020	2019	% Change	
Texas	91.9 %	92.8 %	(1.0)%	\$1,117	\$1,088	2.7 %	
Georgia	92.8 %	91.1 %	1.9 %	1,090	1,039	4.9 %	
Florida	94.7 %	93.6 %	1.2 %	1,057	1,015	4.1 %	
South Carolina	90.1 %	91.3 %	(1.3)%	1,114	1,122	(0.7)%	
Mississippi	95.5 %	96.6 %	(1.1)%	979	936	4.6 %	
Alabama	96.5 %	96.0 %	0.5 %	847	790	7.2 %	
Missouri	96.7 %	93.6 %	3.3 %	1,468	1,428	2.8 %	
Tennessee	97.6 %	98.2 %	(0.6)%	1,194	1,134	5.3 %	
Totals	93.3 %	93.3 %	0.0 %	\$1,095	\$1,060	3.3 %	

See definition of Same Store on page 13
(1) South Carolina NOI variance of (10.7%) is due to a revenue decline at one property where approximately 14 corporate tenants moved out.
(2) Alabama NOI variance is due to an increase in payroll, insurance, and repairs and maintenance at 2 properties.

(dollars in thousands, except monthly rent amounts)

Portfolio		2020						
	Revenues	Property Operating Expenses	NOI (1)					
Consolidated	\$6,745	\$3,058	\$3,687					
Unconsolidated	19,491	9,172	10,319					
Total	\$26,236	\$12,230	\$14,006					

# Same Store

		2020			2019	Variance				
	Revenues	Property Operating Expenses	NOI (1)	Revenues	Property Operating Expenses	NOI (1)	Revenues	Property Operating Expenses	NOI (1)	
Consolidated	\$5,725	\$2,598	\$3,127	\$5,477	\$2,405	\$3,072	4.5 %	8.0 %	1.8 %	
Unconsolidated	15,893	7,557	8,336	15,296	7,210	8,086	3.9 %	4.8 %	3.1 %	
Total	\$21,618	\$10,155	\$11,463	\$20,773	\$9,615	\$11,158	4.1 %	5.6 %	2.7 %	

# **Acquisitions and Dispositions**

(dollars in thousands)

# Acquisitions for quarter ended March 31, 2020

Location	Purchase Date	Units	Purc	hase Price	Acc Mort	quisition gage Debt	lnı	tial BRT Equity	Ownership Percentage	Cap Acquis	italized sition Costs
Wilmington, NC (1)	2/20/2020	264	\$	38,000	\$	23,200	\$	13,700	80%	\$	459

<sup>(1)</sup> Unconsolidated property

#### Value-Add Program

(Includes consolidated and unconsolidated amounts)

Units Rehabilitated (1)	Estimated Rehab Costs (2)	Estimated Rehab Costs Per unit	Estimated Average Monthly Rent Increase (3)	Estimated Annualized ROI (3)	Estimated units available to be renovated (24 months)
91	\$501,000	\$5,505	\$85	19%	800

- (1) Refers to rehabilitated units with respect to which a new lease or renewal lease was entered into during the period.
- (2) Reflects rehab costs incurred during the current and prior periods with respect to units completed, in which a new lease or renewal lease was entered into during the current period.
- (3) These results are not necessarily indicative of the results that would be generated if such improvements were made across our portfolio of properties or at any particular property. Rents at a property may increase for reasons wholly unrelated to property improvements, such as changes in demand for rental units in a particular market or sub-market.

#### **Capital Expenditures**

(Includes consolidated and unconsolidated amounts)

`			
	ross Capital xpenditures	Less: JV Partner Share	Γ Share of Capital Expenditures (4)
Estimated Recurring Capital Expenditures (1)	\$ 236,000	\$ 111,098	\$ 124,902
Estimated Non-Recurring Capital Expenditures (2)	 2,104,000	1,436,314	667,686
Total Capital Expenditures	\$ 2,340,000	\$ 1,547,412	\$ 792,588
Replacements (operating expense) (3)	\$ 640,912	\$ 182,585	\$ 458,327
P.C. (ID. C. C.) II. Pro-II.			
Estimated Recurring Capital Expenditures and Replacements per unit (10,301 units)	\$ 85	\$ 28	\$ 57

<sup>(1)</sup> Recurring capital expenditures represent our estimate of expenditures incurred at the property to maintain the property's existing operations - it excludes revenue enhancing projects.

- (3) Replacements are expensed as incurred at the property.
- (4) Based on BRT's equity interest.

<sup>(2)</sup> Non-recurring capital expenditures represent our estimate of significant improvements to the common areas, property exteriors, or interior units of the property, and revenue enhancing upgrades.

Consolidated					
Year	l Principal nyments	heduled ortization	pal Payments at Maturity	Percent of Total Principal Payments Due At Maturity	Weighted Average Interest Rate (1)
2020	\$ 2,285	\$ 2,285	\$ _	_	_
2021	17,274	3,272	14,002	12%	4.29%
2022	62,543	1,924	60,619	54%	4.36%
2023	1,270	1,270	_	_	
2024	1,316	1,316	_	_	_
Thereafter	 48,594	10,055	 38,539	34%	4.03%
Total	\$ 133,282	\$ 20,122	\$ 113,160	100%	

## Unconsolidated (BRT pro rata Share)

Year	Т	Total Principal Payments		Scheduled Amortization		ipal Payments e at Maturity	Percent of Total Principal Payments Due At Maturity	Weighted Average Interest Rate (1)	
2020	\$	1,791	\$	1,791	\$	_	_	_	
2021		22,447		3,409		19,038	4%	3.47%	
2022		47,897		4,438		43,459	10%	3.86%	
2023		29,610		5,025		24,585	5%	4.12%	
2024		5,805		5,805		_	_	_	
Thereafter		421,331		52,057		369,274	81%	4.18%	
Total	\$	528,881	\$	72,525	\$	456,356	100%		

#### Combined

Year	Total Principal Payments		Scheduled Amortization		pal Payments at Maturity	Percent of Total Principal Payments Due At Maturity	Weighted Average Interest Rate (1)	
2020	\$	4,076	\$	4,076	\$ _	_	_	
2021		39,721		6,681	33,040	6%	3.68%	
2022		110,440		6,362	104,078	18%	4.06%	
2023		30,880		6,295	24,585	4%	4.05%	
2024		7,121		7,121	_	_	_	
Thereafter		469,925		62,112	 407,813	72%	4.15%	
Total	\$	662,163	\$	92,647	\$ 569,516	100%		

Weighted Average Remaining Term to Maturity (2)

7.5 years

Weighted Average Interest Rate (2)

4.07%

Debt Service Coverage Ratio for the quarter ended March 31, 2020

1.40 (3)

- (1) Based on balloon payments at maturity.
- (2) Includes consolidated and unconsolidated amounts.
- $(3) See \ definition \ on \ page \ 13. \ Includes \ consolidated \ and \ 100\% \ of \ the \ unconsolidated \ amounts.$

Junior Subordinated Notes	
Principal Balance	\$37,400
Interest Rate	3 month LIBOR + 2.00% (i.e, 3.77% and 2.76% at 3/31/2020 and 6/30/20 respectively)
Maturity	April 30, 2036

# Credit Facility (as of June 17, 2020)

Maximum Amount Available Up to \$10,000
Amount Outstanding as of June 17, 2020 \$5,000

Interest Rate Prime + 0.50% (floor of 5.00%)

#### NON-GAAP FINANCIAL MEASURES AND DEFINITIONS

(dollars in thousands)

We compute NOI by adjusting net income (loss) to (a) add back (1) depreciation expense, (2) general and administrative expenses, (3) interest expense, (4) loss on extinguishment of debt, (5) equity in loss of unconsolidated joint ventures, (6) provision for taxes, (7) the impact of non-controlling interests, and (b) deduct (1) other income, (2) gain on sale of real estate, and (3) gain on insurance recoveries related to casualty loss. We define "Same Store NOI" as NOI for all our consolidated properties that were owned for the entirety of the periods being presented, other than properties in lease up and developments. Other REIT's may use different methodologies for calculating NOI, and accordingly, our NOI may not be comparable to other REIT's. We believe NOI provides an operating perspective not immediately apparent from GAAP operating income or net (loss) income. NOI is one of the measures we use to evaluate our performance because it (i) measures the core operations of property performance by excluding corporate level expenses and other items unrelated to property operating performance and (ii) captures trends in rental housing and property operating expenses. We view Same Store NOI as an important measure of operating performance because it allows a comparison of operating results of properties owned for the entirety of the current and comparable periods and therefore eliminates variations caused by acquisitions or dispositions during the periods. However, NOI should only be used as an alternative measure of our financial performance.

The following tables provides a reconciliation of NOI to net income attributable to common stock-holders as computed in accordance with GAAP for the periods presented for the consolidated properties:

Consolidated		onths Ended rch 31,
	2020	2019
GAAP Net loss attributable to common stockholders	(4,831)	\$ (4,247)
Less: Other Income	(179)	(244)
Add: Interest expense	1,860	1,946
General and administrative	3,367	2,544
Depreciation	1,561	1,547
Provision for taxes	62	62
Less: Gain on sale of real estate	_	_
Add: Loss on extinguishment of debt	_	_
Equity in loss of unconsolidated joint venture properties	1,815	2,068
Add: Net loss attributable to non-controlling interests	32	34
Net Operating Income	\$ 3,687	\$ 3,710
Non-same store Net Operating Income	(560)	(638)
Same store Net Operating Income	\$ 3,127	\$ 3,072

The following tables provides a reconciliation of NOI to net income attributable to common stockholders as computed in accordance with GAAP for the periods presented for BRT's *pro rata* share of the unconsolidated properties:

Unconsolidated		Three Months Ended March 31,			
	2020	2019			
BRT equity in loss from joint ventures	(1,815)	\$ (2,069)			
Add: Interest expense	5,570	5,040			
Depreciation	6,572	5,781			
Other non-multi family	(8)	(68)			
Net Operating Income	\$ 10,319	\$ 8,684			
Non-same store Net Operating Income	(1,983)	(598)			
Same store Net Operating Income	8,336	8,086			

#### NON-GAAP FINANCIAL MEASURES AND DEFINITIONS

(dollars in thousands)

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### **Funds from Operations (FFO)**

FFO is a non-GAAP financial performance measure defined by the National Association of Real Estate Investment Trusts and is widely recognized by investors and analysts as one measure of operating performance of a REIT. The FFO calculation excludes items such as real estate depreciation and amortization, gains and losses on the sale of real estate assets and impairment on depreciable assets. Historical accounting convention used for real estate assets requires straight-line depreciation of buildings and improvements, which implies that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, it is management's view, and we believe the view of many industry investors and analysts, that the presentation of operating results for a REIT using the historical accounting for depreciation is insufficient. FFO excludes gains and losses from the sale of real estate, which we believe provides management and investors with a helpful additional measure of the performance of our real estate portfolio, as it allows for comparisons, year to year, that reflect the impact on operations from trends in items such as occupancy rates, rental rates, operating costs, general, administrative and other expenses, and interest expenses.

### **Adjusted Funds from Operations (AFFO)**

AFFO excludes from FFO straight line rent adjustments, loss on extinguishment of debt, amortization of restricted stock and RSU expense, amortization of deferred mortgage costs and gain on insurance recovery. AFFO provides investors with supplemental performance information that is consistent with the performance models and analysis used by management and provides investors a view of the performance of our portfolio over time, including after the time we cease to acquire properties on a frequent and regular basis. We believe that AFFO enables investors to compare the performance of our portfolio with other REITs that have not recently engaged in acquisitions, as well as a comparison of our performance with that of other non-traded REITs, as AFFO, or an equivalent measure is routinely reported by non-traded REITs, and we believe often used by analysts and investors for comparison purposes.

#### **Debt Service Coverage Ratio**

Debt service coverage ratio is net operating income ("NOI") divided by total debt service and includes both consolidated and unconsolidated assets.

#### **Total Debt Service**

Total debt service is the cash required to cover the repayment of interest and principal on a debt for a particular period. Total debt service is used in the calculation of the debt service coverage ratio which is used to determine the borrower's ability to make debt service payments.

#### **Stabilized Properties**

For all periods presented, stabilized properties include all our consolidated properties, other than those in lease-up or development.

#### Same Store

Same store refers to stabilized properties that we and our consolidated joint ventures owned and operated for the entirety of both periods being compared.

# **Pro-Rata Share**

BRT's pro-rata share reflects its percentage equity interest in the unconsolidated joint ventures that own these properties. Due to the operation of allocation/distribution provision of the joint venture agreements pursuant to which BRT participates in the ownership of these properties, BRT's share of the gain and loss on the sale of a property may be less than implied by BRT's percentage equity interest.

Property	City	State	Year Built	Year Acquired	Property Age	Units	Q1 2020 Avg. Occupancy	Q1 2020 Avg. Rent per Occ. Unit	% Ownership
Consolidated Properties					<u>_</u>		The state of the s	Cint	
Silvana Oaks	North Charleston	SC	2010	2012	11	208	92.7%	\$ 1,170	100%
Avondale Station	Decatur	GA	1950	2012	71	212	97.0%	1,154	100%
Newbridge Commons	Columbus	ОН	1999	2013	22	264	94.9%	926	100%
Kendall Manor	Houston	TX	1981	2014	40	272	88.9%	837	100%
Avalon	Pensacola	FL	2008	2014	13	276	93.2%	1,100	100%
Parkway Grande	San Marcos	TX	2014	2015	7	192	91.0%	1,078	100%
Woodland Trails	LaGrange	GA	2010	2015	11	236	95.5%	1,004	100%
Kilburn Crossing	Fredericksburg	VA	2005	2016	16	220	93.5%	1,392	100%
Total/Weighted Avg. Consolidated					24	1,880	_	7	
Properties owned by Unconsolidate	d Joint Ventures								
Brixworth at Bridgestreet	Huntsville	AL	1985	2013	36	208	97.7%	802	80%
Crossings of Bellevue	Nashville	TN	1985	2014	36	300	97.6%	1,194	80%
Retreat at Cinco Ranch	Katy	TX	2008	2016	13	268	93.2%	1,180	75%
Grove at River Place	Macon	GA	1988	2016	33	240	91.8%	674	80%
Civic Center 1	Southaven	MS	2002	2016	19	392	95.6%	936	60%
Verandas at Shavano Park	San Antonio	TX	2014	2016	7	288	91.6%	1,068	65%
Chatham Court and Reflections	Dallas	TX	1986	2016	35	494	92.7%	982	50%
Waters Edge at Harbison	Columbia	SC	1996	2016	25	204	90.4%	936	80%
Pointe at Lenox Park	Atlanta	GA	1989	2016	32	271	93.4%	1,270	74%
Civic Center 2	Southaven	MS	2005	2016	16	384	95.5%	1,023	60%
Verandas at Alamo Ranch	San Antonio	TX	2015	2016	6	288	94.0%	1,041	71.9%
OPOP Towers	St. Louis	MO	2014	2017	7	128	96.7%	1,348	75.5%
OPOP Lofts	St. Louis	MO	2014	2017	7	53	95.5%	1,387	75.5%
Vanguard Heights	Creve Coeur	MO	2016	2017	5	174	97.1%	1,579	78.4%
Mercer Crossing	Dallas	TX	2014/2016	2017	7	509	91.8%	1,337	50%
Jackson Square	Tallahassee	FL	1996	2017	25	242	96.8%	1,085	80%
Magnolia Pointe	Madison	AL	1991	2017	30	204	97.8%	893	80%
Woodland Apartments	Boerne	TX	2007	2017	14	120	95.0%	967	80%
The Avenue	Ocoee	FL	1998	2018	23	522	94.5%	1,094	50%
Parc at 980	Lawrenceville	GA	1997	2018	24	586	92.9%	1,175	50%
Anatole Apartments	Daytona Beach	FL	1986	2018	35	208	92.6%	927	80%
Landings of Carrier Parkway	Grand Prairie	TX	2001	2018	20	281	93.0%	1,064	50%
Crestmont at Thornblade	Greenville	SC	1998	2018	23	266	89.9%	1,055	90%
The Vive at Kellswater	Kannapolis	NC	2011	2019	10	312	94.4%	1,724	65%
Somerset at Trussville	Trussville	AL	2007	2019	14	328	95.9%	1,009	80%
The Village at Lakeside	Auburn	AL	1988	2019	33	200	95.0%	860	80%
Canalside Lofts	Columbia	SC	2008/2013	2017	13	374	88.5%	1,255	36%
Gateway Oaks	Forney	TX	2016	2016	5	313	86.4%	1,148	50%
Abbotts Run	Wilmington	NC	2001	2019	20	264	N/A	N/A	
Total/Weighted Avg. Unconsolidated					20	8,421			
Lease-Up Projects: (1)									
Bell's Bluff	Nashville	TN	2018		2	402	69.1%	1,393	58.1%
Canalside Sola	Columbia	SC	2018		2	339	79.2%	1,370	46.2%
Total/Weighted Avg. (lease-up)					2	741	_	-,- / 0	